

### Almonds:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2001.

#### Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2001. Source: PIERS, April 2001.

#### Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

#### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates

Ocean rates are applicable for June 30, 2001. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### Container Rate

Container rates for Almonds are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: April 2001

Month\Year: 20.0 \ 61.0

Month\Year: 20.0 \ 61.0													
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
APL	80%	74%	14 Days	\$1,173	\$112	\$40							\$1,325
Hanjin	10%	16%	13 Days	\$1,274	\$112	\$40							\$1,426
OOCL	5%	2%	14 Days										
CMA	5%	2%	12 Days	\$240	\$112	\$40							\$392
Cho Yang	0%	5%	14 Days										

Average Container Rat \$1,287

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: April 2001

Month\Year: 3.0 \ 38.0

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	67%	5%	14 Days	\$825	\$112	\$40							\$977
Maersk-SeaLand	33%	37%	15 Days	\$920	\$112	\$40							\$1,072
APL	0%	21%	13 Days	\$1,000	\$112	\$40							\$1,152
Senator	0%	11%	14 Days	\$420		\$40							\$460
Hapag-Lloyd	0%	5%	15 Days	\$800									\$800
K Line	0%	5%	15 Days	\$700	\$112	\$40							\$852
MOL	0%	3%	14 Days	\$1,000	\$112	\$40							\$1,232

Average Container Rat \$1,009

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Almonds

Monthly Market Share For: April 2001

Month\Year:  $1.2 \setminus 4.9$ 

Surcharges:
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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	100%	80%	23 Days	\$1,173	\$112	\$40							\$1,325
Hapag-Lloyd	0%	5%	27 Days	\$1,760									\$1,760

Average Container Rat \$1,325

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Almonds

Monthly Market Share For: April 2001

Month\Year: 8.9 \ 32.4

Month\Year: 8.9\32.4		Surcharges:												
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Senator	45%	19%	12 Days	\$500	\$112	\$40							\$652	
Wan Hai	23%	22%		\$300	\$65								\$365	
Yang Ming	21%	20%	13 Days	\$945	\$112								\$1,057	
Evergreen	11%	19%	17 Days											
Hanjin	0%	12%	13 Days	\$1,234	\$112	\$40	5%						\$1,448	
APL	0%	6%	14 Days	\$945	\$112	\$40							\$1,097	

Average Container Rat \$677

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Surcharaes

Monthly Market Share For: April 2001

Month\Year: 1.0 \ 6.0

								Surcharg	563.				
Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	100%	67%	19 Days	\$1,409									\$1,409
Hanjin	0%	33%	22 Days										

Average Container Rat \$1,409

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L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: April 2001

Month\Year:  $1.0 \setminus 3.5$ 

Surcharges:	
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Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	100%	56%	17 Days	\$1,364	\$112	\$40							\$1,516
Hanjin	0%	41%	19 Days	\$1,730	\$112	\$40							\$1,882

Average Container Rat \$1,516

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Almonds

Monthly Market Share For: April 2001

Month\Year: 22.0 \ 86.4

Surcharges:

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	32%	38%	10 Days	\$1,900 <sup>19</sup>	\$140								\$2,040
NYK Line	14%	15%	13 Days	\$1,130	\$112								\$1,242
OOCL	14%	12%	15 Days										
P&O Nedlloyd	14%	9%	11 Days	\$1,070	\$112	\$40							\$1,222
Hapag-Lloyd	9%	3%	11 Days	\$828			43%	\$453					\$1,637
APL	5%	5%	10 Days	\$1,080	\$112	\$40							\$1,232
Senator	5%	3%	10 Days	\$650	\$112	\$40							\$802
Maersk-SeaLand	5%	3%	11 Days	\$920	\$112	\$40	47%	\$240					\$1,744
Hanjin	5%	2%	11 Days	\$880	\$112	\$40							\$1,032
MOL	0%	6%	10 Days	\$1,080	\$112	\$40							\$1,232
K Line	0%	3%	10 Days	\$675	\$112	\$40							\$827

19 Rate is per 40 foot container Rat \$1,555